

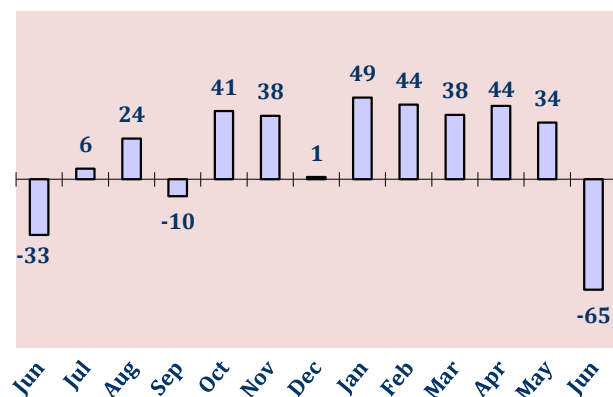
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

JUNE 2013 DATA

Net Sales (EUR bn) ⁽²⁾

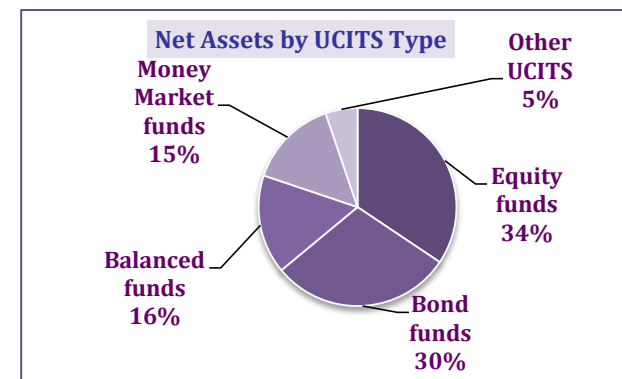
UCITS	June	May	2013
Equity	-8.8	-1.4	34.1
Bond	-18.1	21.3	81.2
Balanced	-0.3	12.8	60.4
Other UCITS	1.9	6.3	22.1
Sub Total Long Term	-25.3	39.1	197.7
Money Market	-40.2	-5.4	-55.5
Total UCITS	-65.5	33.6	142.2
Non-UCITS	June	May	2013
Special	8.2	2.3	67.8
Real Estate	1.2	0.6	4.4
Other Non-UCITS	-0.3	2.4	8.2
Total Non-UCITS	9.1	5.3	80.3
Grand TOTAL	-56.4	38.9	222.5

UCITS Net Sales (EUR bn)



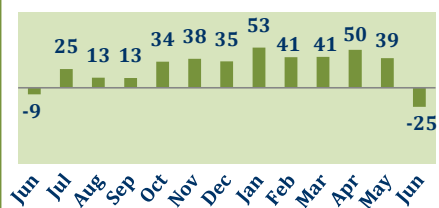
Net Assets (EUR bn) ⁽³⁾

Category	June	% change ⁽⁴⁾	end 2012
UCITS	6,559	-3.7%	6,271
Non-UCITS	2,638	-1.8%	2,645
Total	9,197	-3.2%	8,916

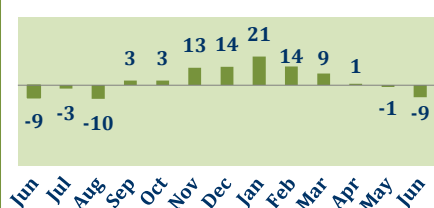


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

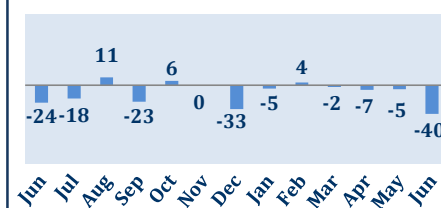
Long-term Fund Net Sales (EUR bn)



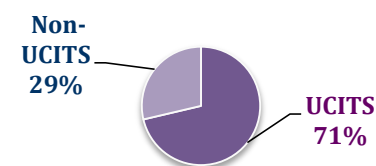
Equity Fund Net Sales (EUR bn)



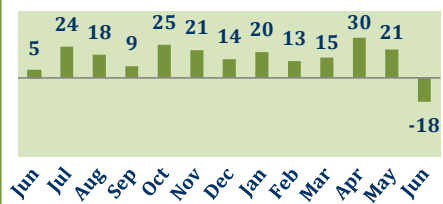
MM Fund Net Sales (EUR bn)



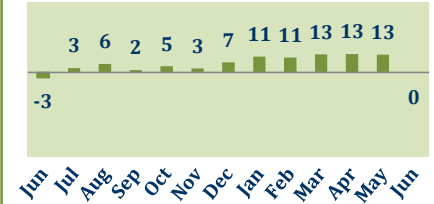
UCITS/Non-UCITS Net Assets



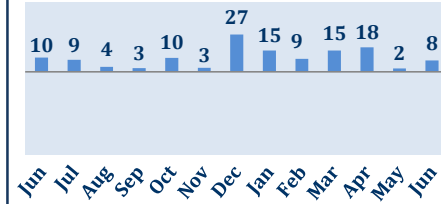
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Mar 13
USA ⁽⁵⁾	11,765
Europe ⁽⁶⁾	9,393
Asia and Pacific	2,906
America excl. USA	2,343
World	26,534

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.