

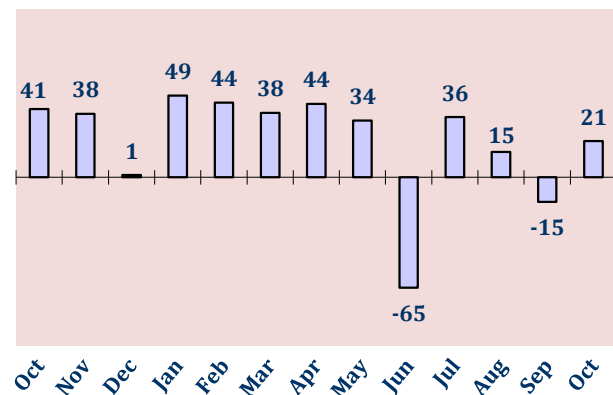
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

OCTOBER 2013 DATA

Net Sales (EUR bn) ⁽²⁾

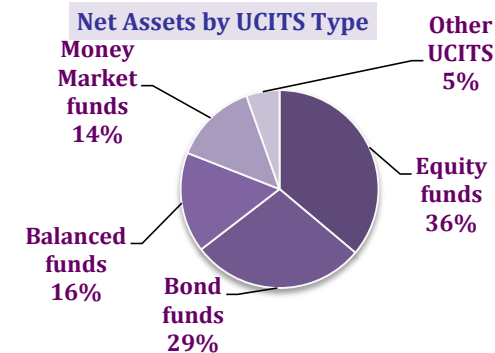
UCITS	October	September	2013
Equity	17.2	14.3	81.8
Bond	-1.0	-9.4	69.9
Balanced	7.6	5.0	85.7
Other UCITS	3.0	-0.4	31.6
Sub Total Long Term	26.8	9.4	269.0
Money Market	-5.3	-24.1	-69.3
Total UCITS	21.5	-14.7	199.7
Non-UCITS	October	September	2013
Special	18.1	16.1	118.1
Real Estate	0.4	0.4	6.5
Other Non-UCITS	0.5	0.5	17.1
Total Non-UCITS	18.9	16.9	141.7
Grand TOTAL	40.3	2.2	341.4

UCITS Net Sales (EUR bn)



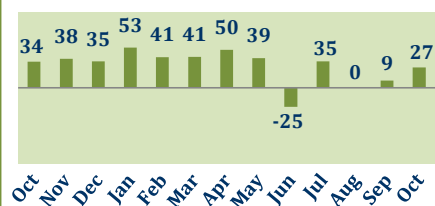
Net Assets (EUR bn) ⁽³⁾

Category	October	% change ⁽⁴⁾	end 2012
UCITS	6,860	1.6%	6,271
Non-UCITS	2,776	1.7%	2,645
Total	9,636	1.6%	8,916

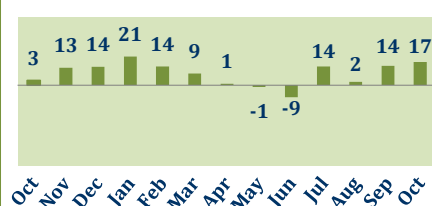


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

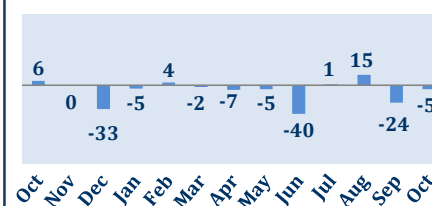
Long-term Fund Net Sales (EUR bn)



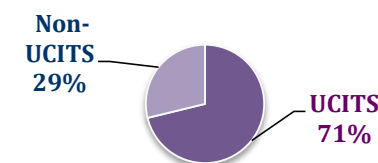
Equity Fund Net Sales (EUR bn)



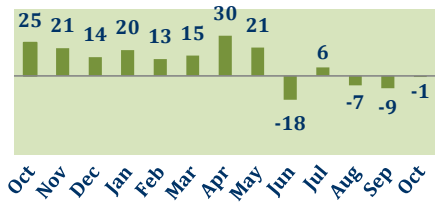
MM Fund Net Sales (EUR bn)



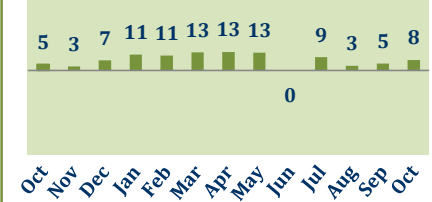
UCITS/Non-UCITS Net Assets



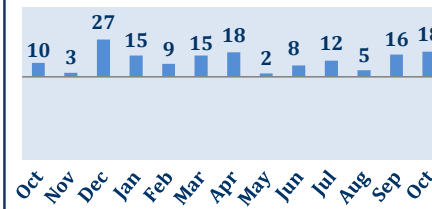
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Jun 13
USA ⁽⁵⁾	11,505
Europe ⁽⁶⁾	9,232
Asia and Pacific	2,630
America excl. USA	2,193
World	25,682

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.