

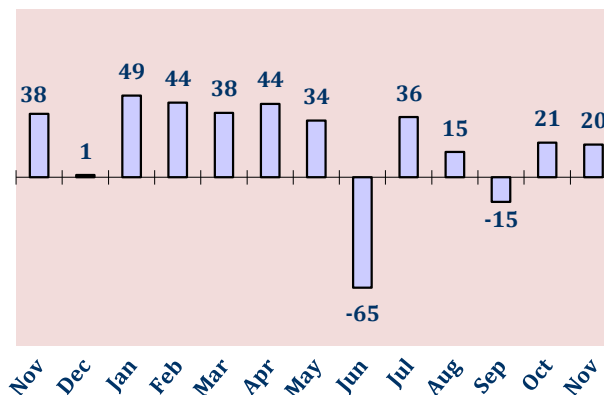
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

NOVEMBER 2013 DATA

Net Sales (EUR bn) ⁽²⁾

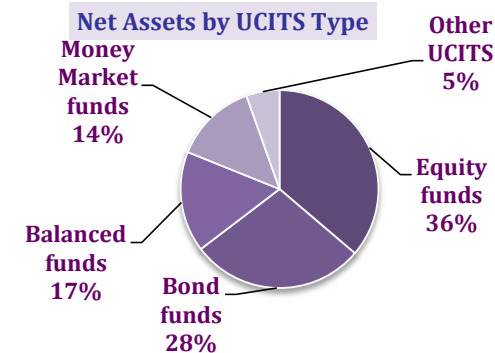
UCITS	November	October	2013
Equity	10.5	15.1	90.3
Bond	6.9	0.3	78.1
Balanced	8.7	7.5	94.3
Other UCITS	-3.8	3.0	27.8
Sub Total Long Term	22.3	25.9	290.5
Money Market	-2.8	-5.3	-72.1
Total UCITS	19.5	20.6	218.3
Non-UCITS	November	October	2013
Special	7.7	18.1	125.8
Real Estate	1.0	0.4	7.4
Other Non-UCITS	3.3	0.5	20.4
Total Non-UCITS	12.0	18.9	153.6
Grand TOTAL	31.5	39.5	371.9

UCITS Net Sales (EUR bn)



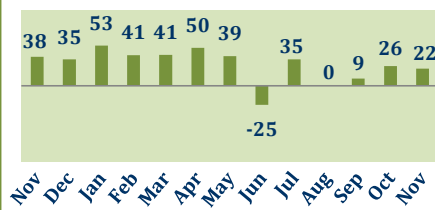
Net Assets (EUR bn) ⁽³⁾

Category	November	% change ⁽⁴⁾	end 2012
UCITS	6,923	0.9%	6,271
Non-UCITS	2,789	0.4%	2,645
Total	9,712	0.8%	8,916

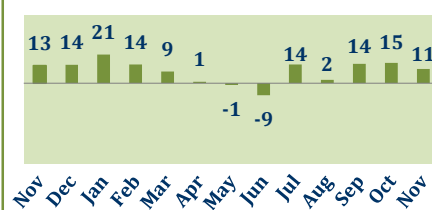


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

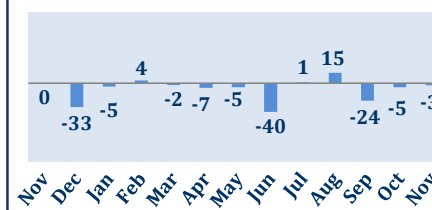
Long-term Fund Net Sales (EUR bn)



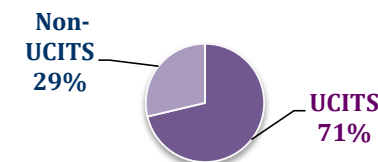
Equity Fund Net Sales (EUR bn)



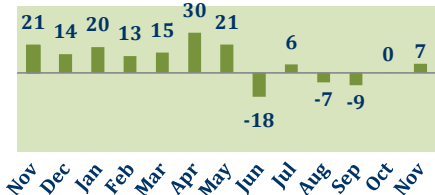
MM Fund Net Sales (EUR bn)



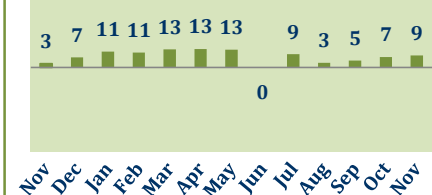
UCITS/Non-UCITS Net Assets



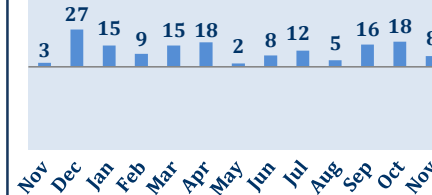
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Sept 2013
USA ⁽⁵⁾	11,699
Europe ⁽⁶⁾	9,531
Asia and Pacific	2,680
America excl. USA	2,178
World	26,209

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.