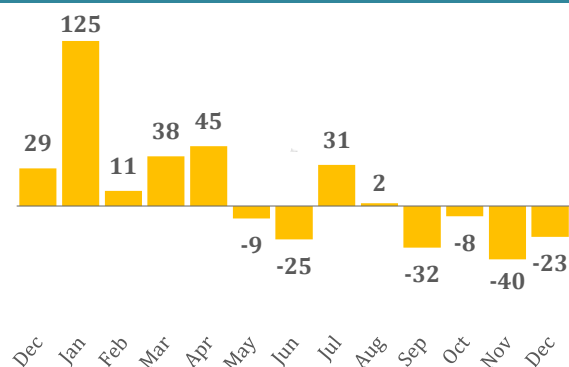
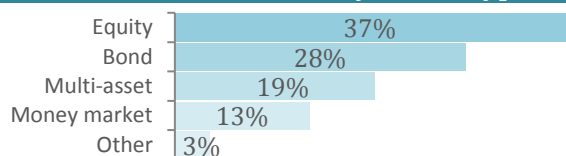


UCITS Net Sales



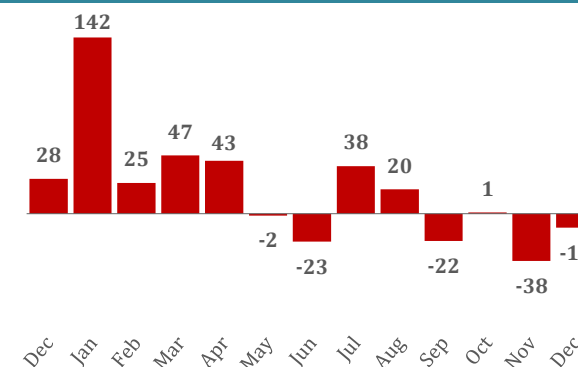
Share of Net Assets by UCITS Type



Net Sales in 2018

UCITS	December	November	YTD
Equity	-8.9	3.3	107.5
Bond	-5.3	-17.4	-32.0
Multi-asset	-7.6	-7.7	70.9
Money Market	4.0	-13.5	-9.7
Other	-5.7	-5.1	-21.6
Total	-23.5	-40.4	115.1
AIFs ⁽²⁾	December	November	YTD
Equity	1.7	2.1	-15.0
Bond	3.0	-2.7	-16.5
Multi-asset	7.1	0.5	30.1
Money Market	-1.4	-6.5	-7.2
Real Estate	2.1	2.5	33.2
Other	-0.3	6.4	81.0
Total	12.1	2.2	105.5
Grand Total	-11.3	-38.2	220.6

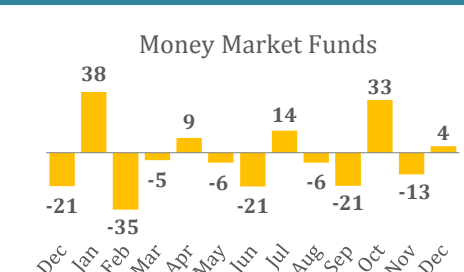
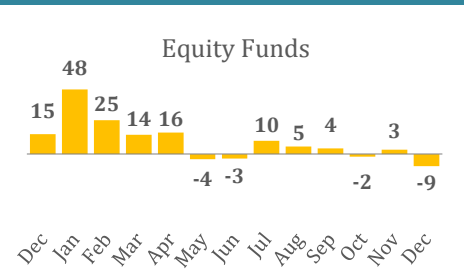
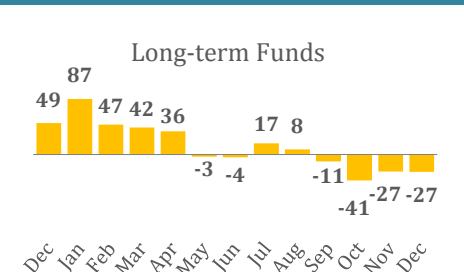
Net Sales of UCITS & AIFs



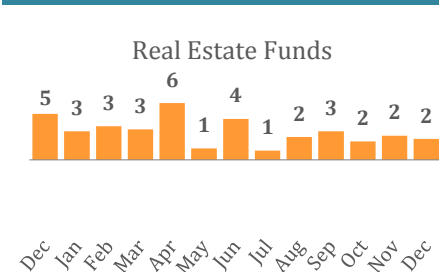
Net Assets

Category	December	%Δ ⁽³⁾	End 2017
UCITS	9,334	-3.6%	9,731
AIFs	5,870	-1.7%	5,894
Total	15,204	-2.9%	15,625

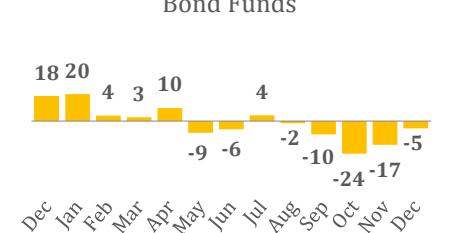
Net Sales of UCITS



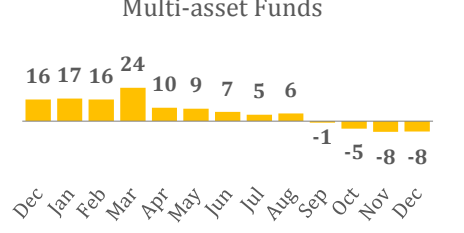
Net Sales of AIFs



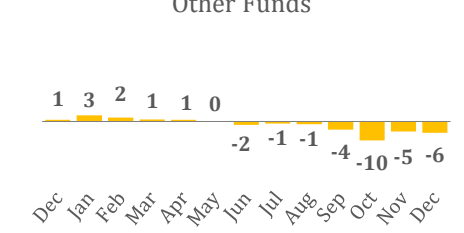
Bond Funds



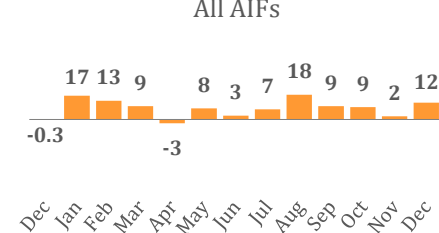
Multi-asset Funds



Other Funds



All AIFs



(1) All data is presented in euro billions and is collected from participating national associations. All UCITS and AIFs are classified according to regulatory definitions. (2) Data for equity, bond and multi-asset funds domiciled in Ireland are included in the "other AIFs" category due to unavailability of breakdown. (3) Percentage change compares net assets at end December 2018 and end November 2018.