

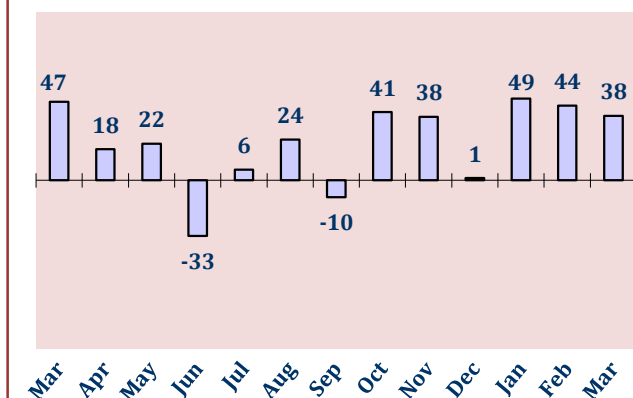
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

MARCH 2013 DATA

Net Sales (EUR bn) ⁽²⁾

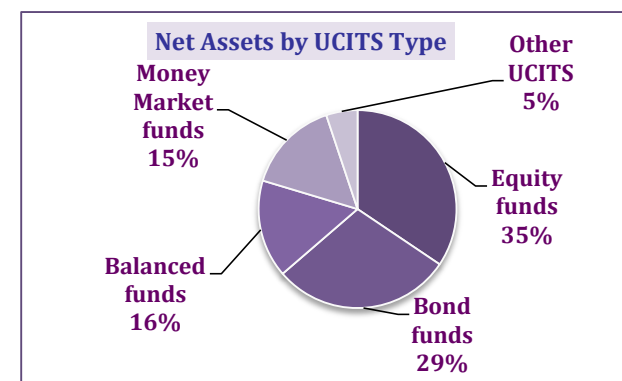
| UCITS | March | February | 2013 |
|----------------------------|-------------|-------------|--------------|
| Equity | 8.6 | 13.7 | 43.6 |
| Bond | 15.3 | 12.7 | 47.5 |
| Balanced | 12.9 | 10.8 | 35.0 |
| Other UCITS | 3.9 | 3.3 | 8.4 |
| Sub Total Long Term | 40.8 | 40.5 | 134.5 |
| Money Market | -2.4 | 3.8 | -3.3 |
| Total UCITS | 38.3 | 44.3 | 131.2 |
| Non-UCITS | March | February | 2013 |
| Special | 15.3 | 9.3 | 39.8 |
| Real Estate | 0.9 | 0.7 | 2.3 |
| Other Non-UCITS | 2.0 | 1.7 | 4.3 |
| Total Non-UCITS | 18.2 | 11.7 | 46.4 |
| Grand TOTAL | 56.6 | 56.0 | 177.6 |

UCITS Net Sales (EUR bn)



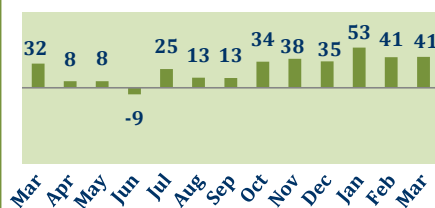
Net Assets (EUR bn) ⁽³⁾

| Category | March | % change ⁽⁴⁾ | end 2012 |
|--------------|--------------|-------------------------|--------------|
| UCITS | 6,697 | 2.3% | 6,271 |
| Non-UCITS | 2,644 | 1.9% | 2,645 |
| Total | 9,341 | 2.2% | 8,916 |

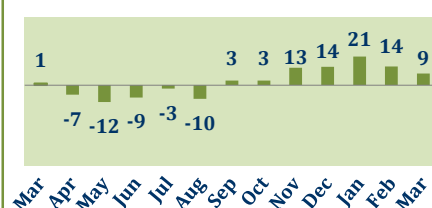


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

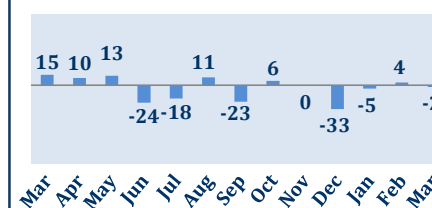
Long-term Fund Net Sales (EUR bn)



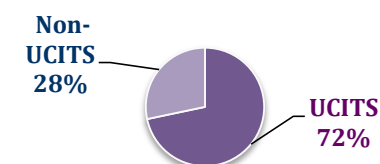
Equity Fund Net Sales (EUR bn)



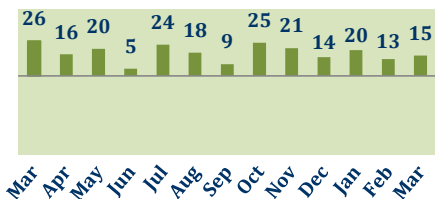
MM Fund Net Sales (EUR bn)



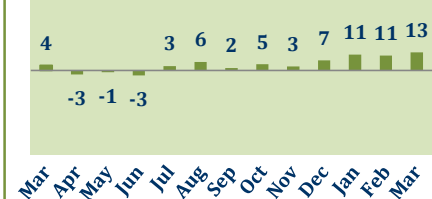
UCITS/Non-UCITS Net Assets



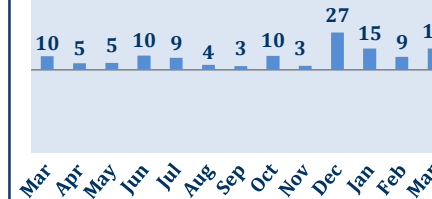
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

| Regions | Dec 12 |
|-----------------------|---------------|
| USA ⁽⁵⁾ | 10,859 |
| Europe ⁽⁶⁾ | 8,944 |
| Asia and Pacific | 2,733 |
| America excl. USA | 2,155 |
| World | 24,816 |

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 99.6% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.