

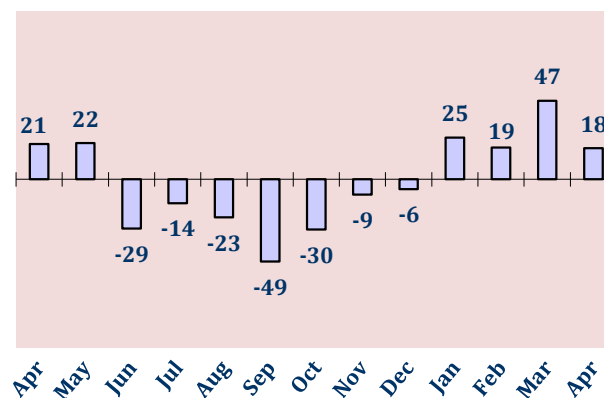
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## APRIL 2012 DATA

Net Sales (EUR bn) <sup>(2)</sup>

UCITS	April	March	2012
Equity	-7.1	1.5	2.8
Bond	16.2	26.4	65.0
Balanced	-2.7	3.8	4.4
Other UCITS	1.9	0.3	4.7
<b>Sub Total Long Term</b>	<b>8.3</b>	<b>31.9</b>	<b>76.9</b>
Money Market	10.1	14.8	31.8
<b>Total UCITS</b>	<b>18.5</b>	<b>46.7</b>	<b>108.7</b>
Non-UCITS	April	March	2012
Special	4.6	9.8	37.0
Real Estate	0.2	0.5	1.8
Other Non-UCITS	4.5	2.1	5.7
<b>Total Non-UCITS</b>	<b>9.3</b>	<b>12.3</b>	<b>44.4</b>
<b>Grand TOTAL</b>	<b>27.7</b>	<b>59.0</b>	<b>153.1</b>

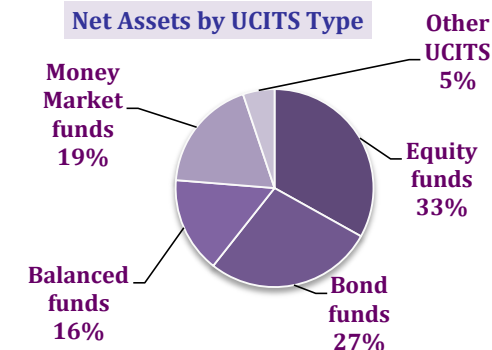
UCITS Net Sales (EUR bn)



Net Assets (EUR bn) <sup>(3)</sup>

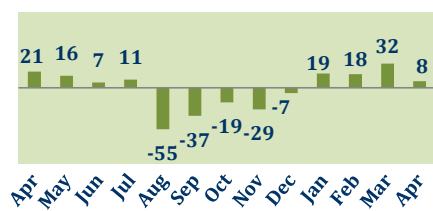
Category	April	% change <sup>(4)</sup>	end 2011
UCITS	5,895	0.5%	5,542
Non-UCITS	2,306	0.8%	2,201
<b>Total</b>	<b>8,201</b>	<b>0.5%</b>	<b>7,743</b>

Net Assets by UCITS Type

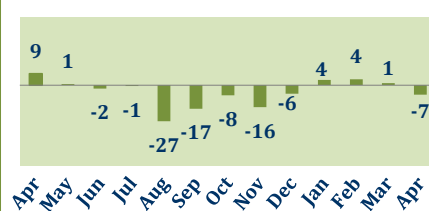


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

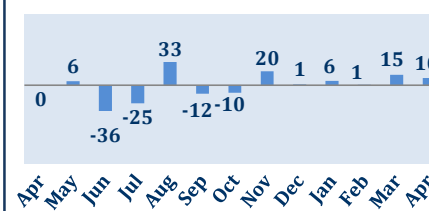
Long-term Fund Net Sales (EUR bn)



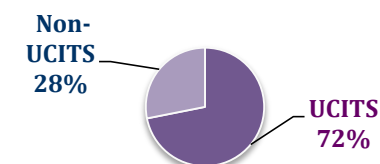
Equity Fund Net Sales (EUR bn)



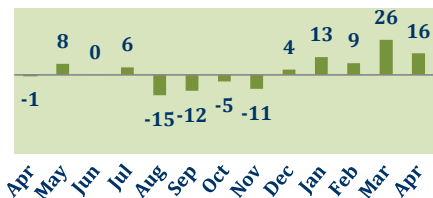
MM Fund Net Sales (EUR bn)



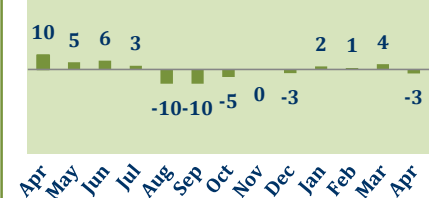
UCITS/Non-UCITS Net Assets



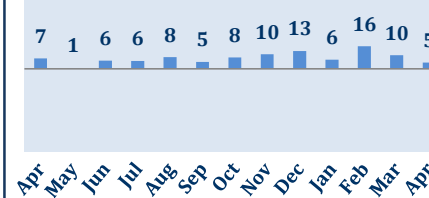
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 11
USA <sup>(5)</sup>	9,792
Europe <sup>(6)</sup>	7,920
Asia and Pacific	2,466
America excl. USA	1,964
<b>World</b>	<b>22,254</b>

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.