

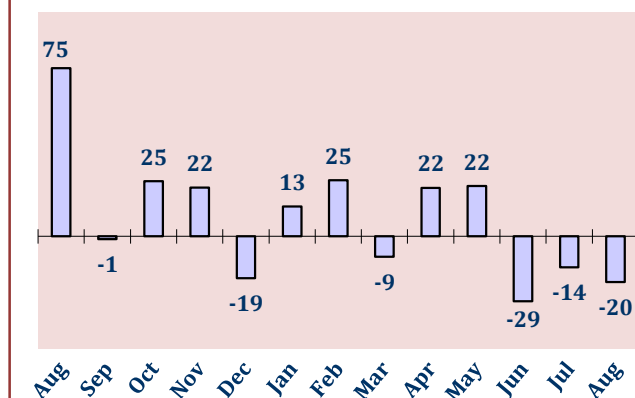
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## AUGUST 2011 DATA

### Net Sales (EUR bn) <sup>(2)</sup>

UCITS	August	July	2011
Equity	-26.3	-0.5	-15.1
Bond	-13.4	5.7	7.2
Balanced	-11.0	2.6	33.2
Other UCITS	-2.3	3.5	17.0
<b>Sub Total Long Term</b>	<b>-53.0</b>	<b>11.3</b>	<b>42.3</b>
Money Market	32.7	-25.1	-31.9
<b>Total UCITS</b>	<b>-20.3</b>	<b>-13.7</b>	<b>10.4</b>
Non-UCITS	August	July	2011
Special	8.4	5.7	57.0
Real Estate	-0.2	0.4	3.9
Other Non-UCITS	0.0	-0.4	-0.9
<b>Total Non-UCITS</b>	<b>8.1</b>	<b>5.6</b>	<b>59.9</b>
<b>Grand TOTAL</b>	<b>-12.2</b>	<b>-8.1</b>	<b>70.3</b>

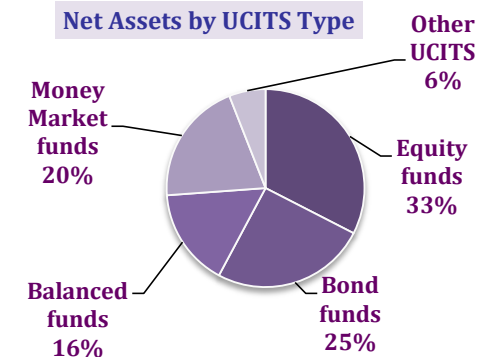
### UCITS Net Sales (EUR bn)



### Net Assets (EUR bn) <sup>(3)</sup>

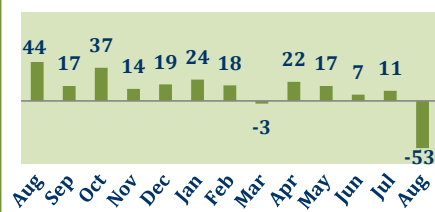
Category	August	% change <sup>(4)</sup>	end 2010
UCITS	5,556	-4.7%	5,889
Non-UCITS	2,068	-1.3%	2,042
<b>Total</b>	<b>7,625</b>	<b>-3.8%</b>	<b>7,931</b>

### Net Assets by UCITS Type

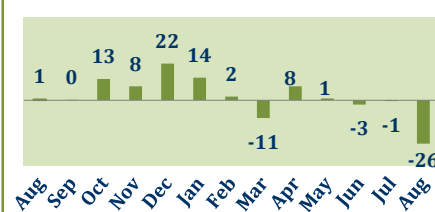


### Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

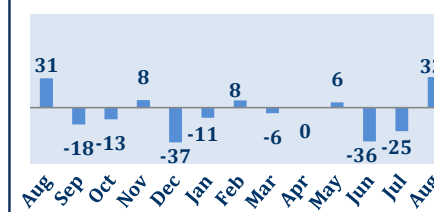
#### Long-term Fund Net Sales (EUR bn)



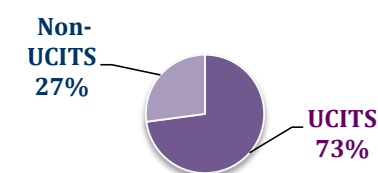
#### Equity Fund Net Sales (EUR bn) <sup>(5)</sup>



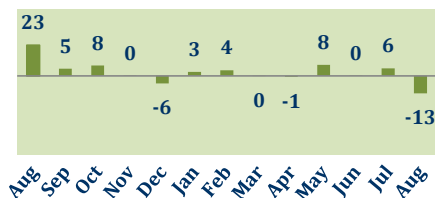
#### MM Fund Net Sales (EUR bn)



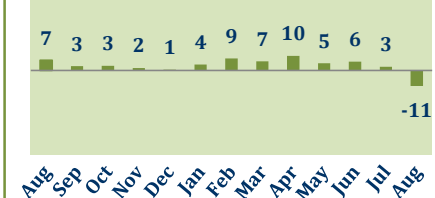
### UCITS/Non-UCITS Net Assets



#### Bond Fund Net Sales (EUR bn) <sup>(5)</sup>



#### Balanced Fund Net Sales (EUR bn) <sup>(5)</sup>



#### Special Fund Net Sales (EUR bn)



### Worldwide Assets (EUR bn)

Regions	Mar. 11
USA <sup>(6)</sup>	9,278
Europe <sup>(7)</sup>	8,111
Asia and Pacific	2,366
America excl. USA	1,795
<b>World</b>	<b>21,663</b>

(1) Excluding Belgium, Netherlands & Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) excluding Ireland before December 2010; (6) mutual funds; (7) for countries reporting assets each quarter, including non-UCITS.