

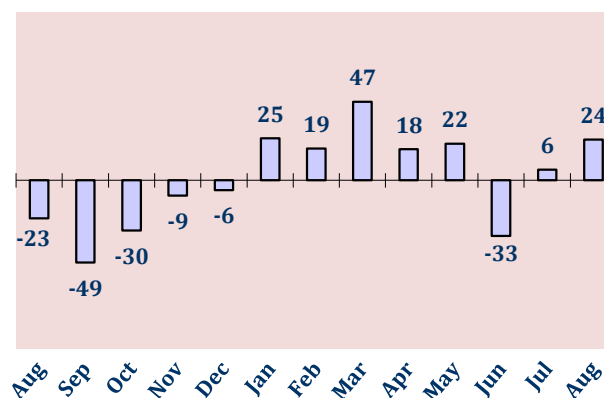
# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## AUGUST 2012 DATA

### Net Sales (EUR bn) <sup>(2)</sup>

UCITS	August	July	2012
Equity	-10.2	-2.6	-31.6
Bond	17.6	23.6	132.2
Balanced	6.1	3.2	9.0
Other UCITS	-0.3	0.5	4.9
<b>Sub Total Long Term</b>	<b>13.2</b>	<b>24.8</b>	<b>114.5</b>
Money Market	11.0	-18.4	13.6
<b>Total UCITS</b>	<b>24.3</b>	<b>6.3</b>	<b>128.1</b>
Non-UCITS	August	July	2012
Special	3.5	8.5	64.2
Real Estate	0.5	0.6	2.9
Other Non-UCITS	0.7	2.0	12.6
<b>Total Non-UCITS</b>	<b>4.7</b>	<b>11.1</b>	<b>79.6</b>
<b>Grand TOTAL</b>	<b>29.0</b>	<b>17.4</b>	<b>207.7</b>

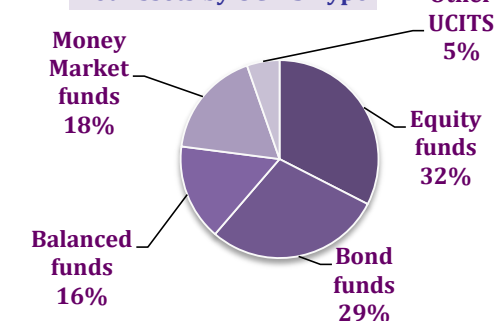
### UCITS Net Sales (EUR bn)



### Net Assets (EUR bn) <sup>(3)</sup>

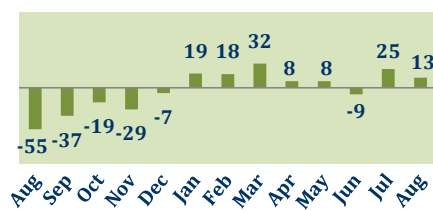
Category	August	% change <sup>(4)</sup>	end 2011
UCITS	6,200	0.3%	5,613
Non-UCITS	2,458	0.5%	2,317
<b>Total</b>	<b>8,658</b>	<b>0.3%</b>	<b>7,930</b>

### Net Assets by UCITS Type

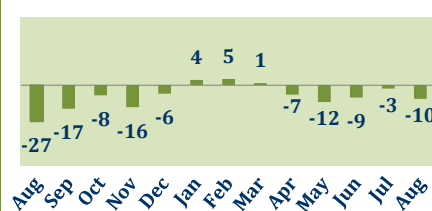


### Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

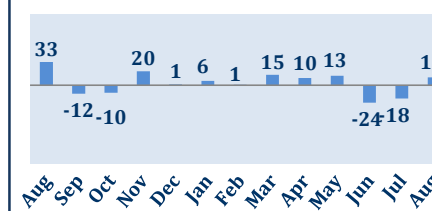
#### Long-term Fund Net Sales (EUR bn)



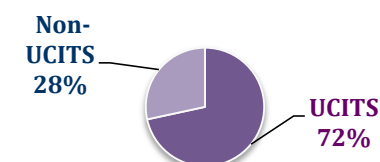
#### Equity Fund Net Sales (EUR bn)



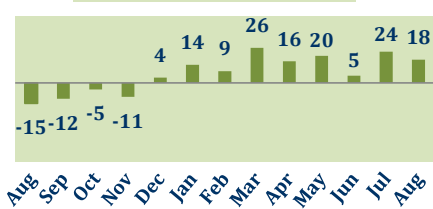
#### MM Fund Net Sales (EUR bn)



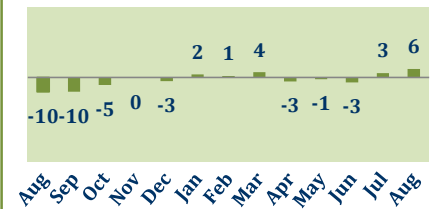
### UCITS/Non-UCITS Net Assets



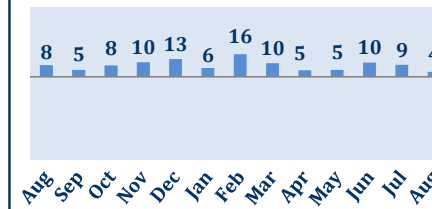
#### Bond Fund Net Sales (EUR bn)



#### Balanced Fund Net Sales (EUR bn)



#### Special Fund Net Sales (EUR bn)



### Worldwide Assets (EUR bn)

Regions	June 12
USA <sup>(5)</sup>	10,598
Europe <sup>(6)</sup>	8,437
Asia and Pacific	2,649
America excl. USA	2,097
<b>World</b>	<b>23,900</b>

(1) Excluding Liechtenstein; (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; excluding Belgium; (3) for countries reporting assets on a monthly basis (more than 97% of European investment fund assets); (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.