

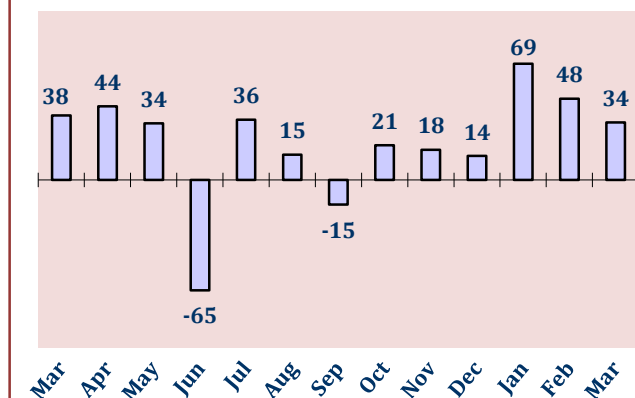
EFAMA INVESTMENT FUND INDUSTRY FACT SHEET ⁽¹⁾

MARCH 2014 DATA

Net Sales (EUR bn) ⁽²⁾

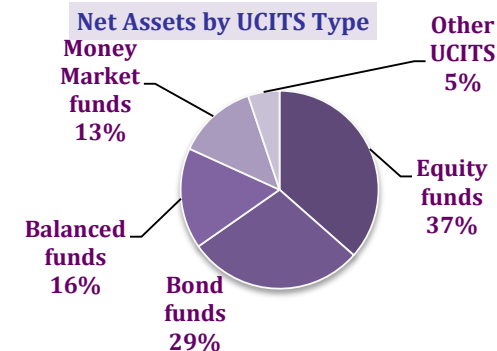
UCITS	March	February	2014
Equity	6.4	11.6	27.6
Bond	25.4	23.9	62.3
Balanced	16.2	12.4	43.7
Other UCITS	-1.3	2.5	3.5
Sub Total Long Term	46.7	50.4	137.1
Money Market	-12.6	-2.1	14.3
Total UCITS	34.1	48.3	151.5
Non-UCITS	March	February	2014
Special	11.7	9.2	29.6
Real Estate	0.3	0.5	1.8
Other Non-UCITS	5.5	1.7	10.8
Total Non-UCITS	17.5	11.4	42.2
Grand TOTAL	51.6	59.7	193.6

UCITS Net Sales (EUR bn)



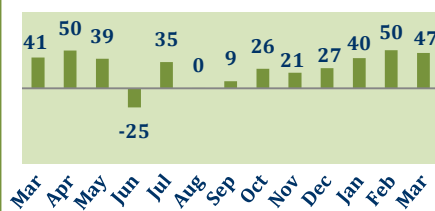
Net Assets (EUR bn) ⁽³⁾

Category	March	% change ⁽⁴⁾	end 2013
UCITS	7,180	0.6%	6,930
Non-UCITS	2,908	0.7%	2,835
Total	10,087	0.6%	9,765

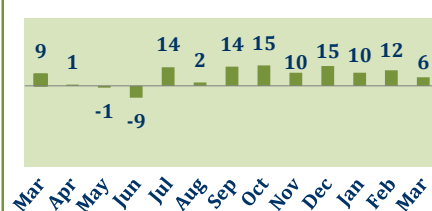


Net Sales of Long-Term UCITS (UCITS excluding Money Market Funds)

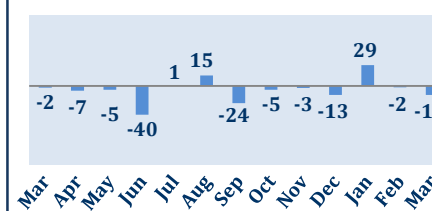
Long-term Fund Net Sales (EUR bn)



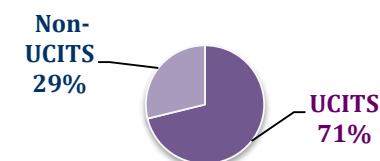
Equity Fund Net Sales (EUR bn)



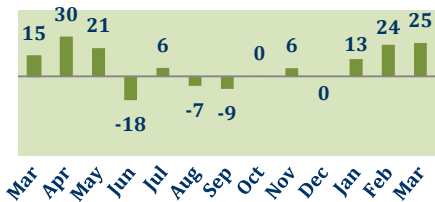
MM Fund Net Sales (EUR bn)



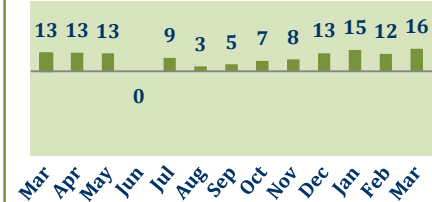
UCITS/Non-UCITS Net Assets



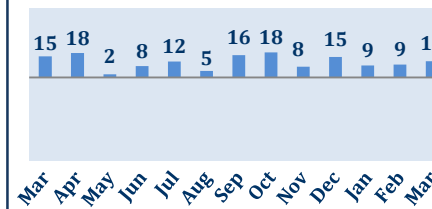
Bond Fund Net Sales (EUR bn)



Balanced Fund Net Sales (EUR bn)



Special Fund Net Sales (EUR bn)



Worldwide Assets (EUR bn)

Regions	Dec 13
USA ⁽⁵⁾	12,045
Europe ⁽⁶⁾	9,816
Asia and Pacific	2,655
America excl. USA	2,104
World	26,740

(1) Based on data collected from participating national associations (more than 99% of European investment fund assets); (2) UCITS in the sense of publicly offered open-ended funds; non-UCITS include other nationally regulated funds; (3) for countries reporting assets on a monthly basis; (4) change on previous month; (5) mutual funds; (6) for countries reporting assets each quarter, including non-UCITS.