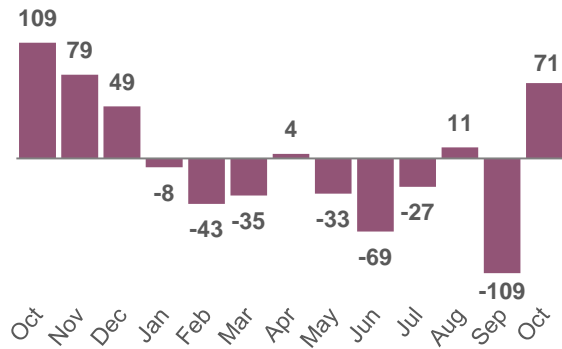
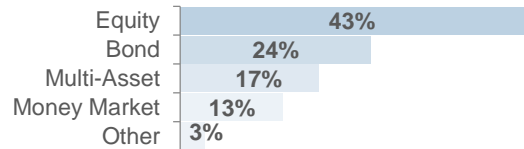


**UCITS Net Sales**



**Share of Net Assets by UCITS Type**



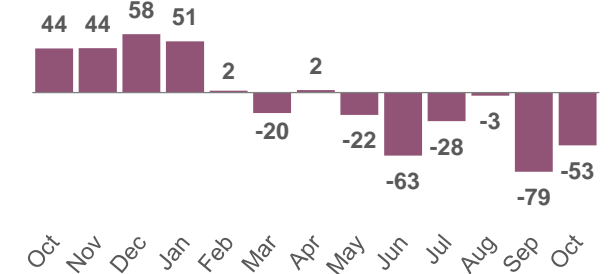
**Net Sales of UCITS**

	October	September	YTD
Equity	-14.3	-32.8	-78.2
Bond	-21.2	-31.3	-160.4
Multi-Asset	-14.4	-12.1	25.0
Money Market	123.8	-29.9	-25.6
Other	-2.6	-2.4	1.1
<b>Total UCITS</b>	<b>71.3</b>	<b>-108.6</b>	<b>-238.0</b>

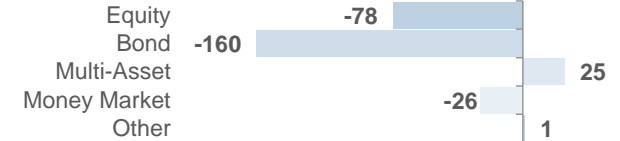
**Net Assets of UCITS**

	October	Dec 2021	%Δ <sup>(1)</sup>
Equity	5,188	6,178	-16.0%
Bond	2,867	3,401	-15.7%
Multi-Asset	2,080	2,367	-12.1%
Money Market	1,547	1,495	3.5%
Other	366	403	-9.1%
<b>Total UCITS</b>	<b>12,048</b>	<b>13,844</b>	<b>-13.0%</b>

**Net Sales of Long-Term UCITS**

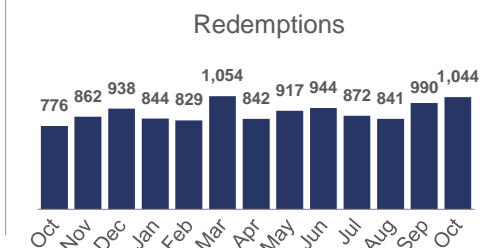
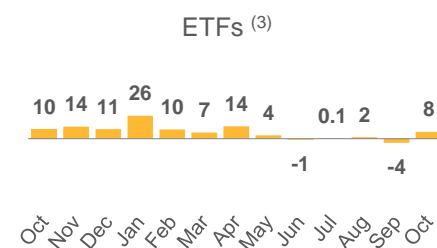
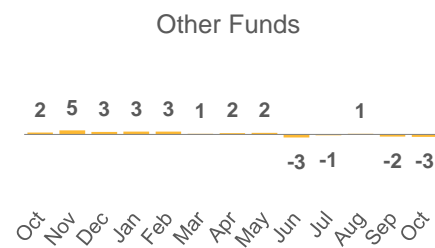
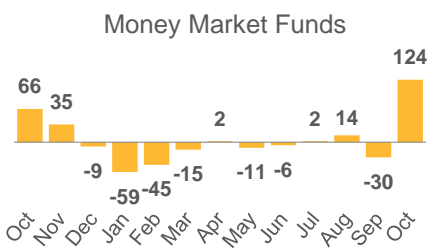
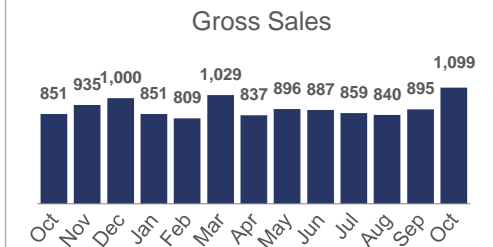
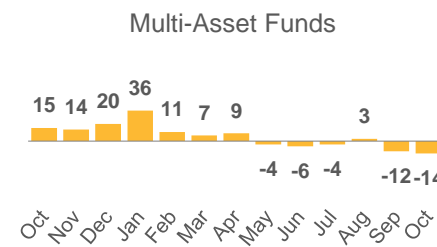
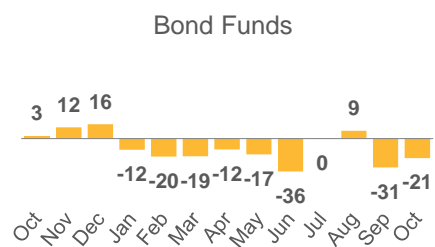
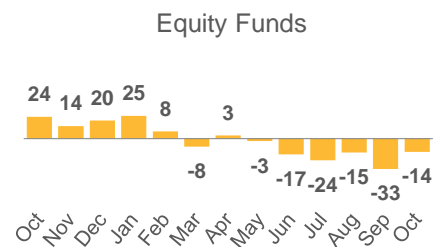


**Accumulated Net Sales of UCITS (YTD)**



**Net Sales of UCITS**

**Gross Flows of UCITS<sup>(2)</sup>**



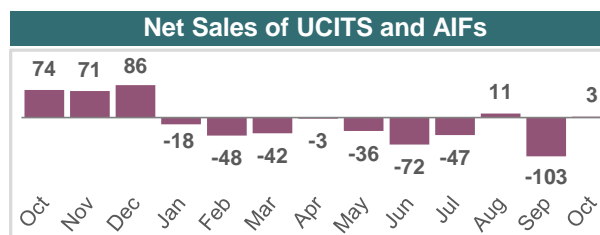
Data are presented in euro billions (unless otherwise noted).

(1) Percentage changes compare net assets at end October 2022 and end December 2021. (2) Data cover all countries except Austria, Belgium, Finland, France, Greece, Hungary and Turkey. (3) ETF data are also included in the net sales of equity, bond and other funds.

# EFAMA INVESTMENT FUND INDUSTRY FACT SHEET

## OCTOBER 2022 DATA

Net Sales and Net Assets by Country				
Country <sup>(1)</sup>	Net Sales (EUR mn)		Net Assets (EUR bn)	
	UCITS	AIFs	UCITS	AIFs
Austria	-257	-291	91.2	108.1
Belgium	n.a.	n.a.	183.8	2.1
Bulgaria	-5	3	1.1	0.1
Croatia	-18	n.a.	2.2	0.7
Cyprus	-1	-50	0.4	7.0
Czech Republic	285	3	17.6	2.4
Denmark	-2,200	-2,643	159.7	129.5
Finland	418	-53	117.6	19.2
France	14,958	-1,393	807.0	1,247.0
Germany	-1,054	-3,829	453.8	2,128.7
Greece	38	n.a.	7.7	5.0
Hungary	-24	426	1.2	19.8
Ireland	77,630	14,818	2,876.1	880.6
Italy <sup>(2)</sup>	-282	-34	225.6	109.6
Liechtenstein	237	46	32.1	39.7
Luxembourg	-21,051	8,550	4,104.2	960.6
Malta	-20	-309	2.8	17.7
Netherlands	-125	-82,401	68.5	712.4
Norway	41	0	157.8	0
Poland	-316	119	19.4	36.2
Portugal	-118	-4	16.1	11.5
Romania	-130	0	3.1	5.6
Slovakia	-56	4	6.0	2.7
Slovenia	16	n.a.	4.0	0.3
Spain	2,902	679	287.9	34.3
Sweden <sup>(3)</sup>	-357	175	516.3	31.6
Switzerland	3,319	-22	585.1	167.8
Turkey	1,714	30	28.2	13.6
UK <sup>(4)</sup>	-4,212	-2,465	1,271.1	490.7
<b>TOTAL</b>	<b>71,333</b>	<b>-68,642</b>	<b>12,048</b>	<b>7,185</b>

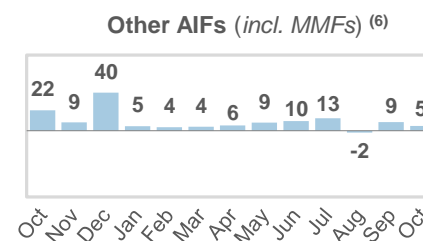
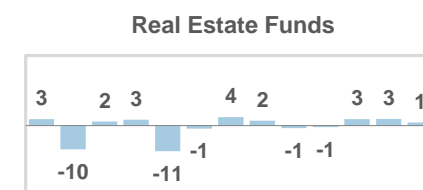
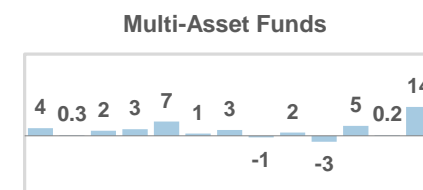
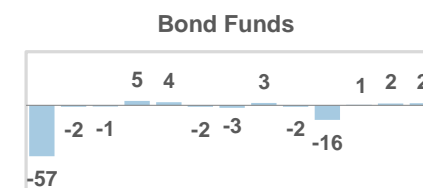
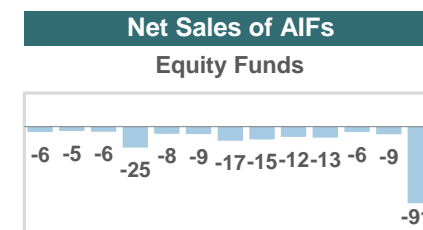
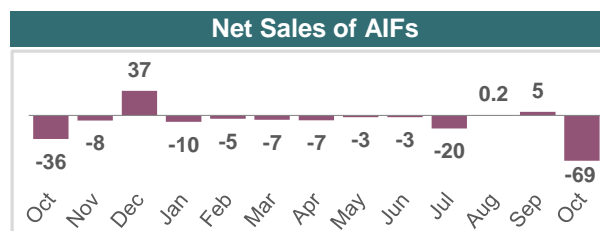


**Net Sales of AIFs**

	October	September	YTD
Equity	-91.2	-9.1	-205.7
Bond	2.2	2.1	-6.5
Multi-Asset	14.1	0.2	31.3
Money Market	5.1	-3.2	-5.6
Real Estate	1.3	2.9	1.1
Other	-0.2	12.4	68.1
<b>Total</b>	<b>-68.6</b>	<b>5.3</b>	<b>-117.3</b>

**Net Assets of AIFs**

	October	Dec 2021	%Δ <sup>(5)</sup>
Equity	759	1,123	-32.4%
Bond	920	1,126	-18.4%
Multi-Asset	1,793	2,073	-13.5%
Money Market	48	52	-8.3%
Real Estate	1,066	988	7.9%
Other	2,599	2,645	-1.7%
<b>Total</b>	<b>7,185</b>	<b>8,007</b>	<b>-10.3%</b>



Data are presented in euro billions (unless otherwise noted).

(1) This table shows net assets and net sales of funds classified according to their country of domicile. Data on where funds are bought and who owns them are shown in EFAMA's European Quarterly Statistical Releases and Fact Book. (2) Net asset figures include closed-ended funds at end 2021. (3) Breakdown between UCITS and AIF net assets based on estimation. Data reflect funds sold to Swedish investors, regardless of the fund domicile. (4) Excluding investment trusts. (5) Percentage changes compare net assets at end October 2022 and end December 2021. (6) Other AIFs include money market funds, guaranteed funds, ARIS funds and remaining other AIFs.