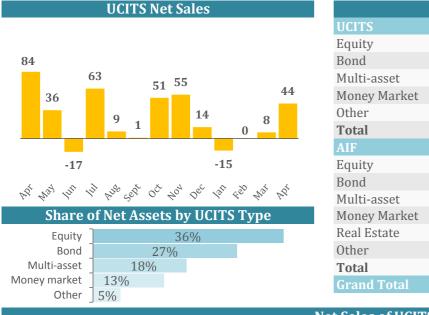
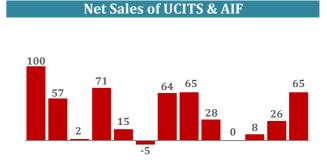
## EFAMA INVESTMENT FUND INDUSTRY FACT SHEET <sup>(1)</sup>

## April 2016 DATA



Net Sales in 2016				
UCITS	April	March	YTD	
Equity	-0.8	-3.3	-5.8	
Bond	23.5	11.4	13.9	
Multi-asset	5.6	5.7	10.4	
Money Market	11.3	-10.1	9.2	
Other	4.5	4.0	8.3	
Total	44.2	7.6	36.1	
AIF	April	March	YTD	
Equity	-1.6	1.2	0.8	
Bond	7.3	6.2	11.1	
Multi-asset	0.9	3.9	21.1	
Money Market	3.3	-0.6	0.9	
Real Estate	1.7	3.0	9.2	
Other	9.2	5.0	21.0	
Total	20.8	18.7	64.0	
Grand Total	65.1	26.3	100.1	





Net Assets <sup>(2)</sup>					
Category	April	%Δ	End 2015		
UCITS	8,104	1.4%	8,205		
AIF	5,148	0.7%	5,115		
Total	13,252	1.1%	13,320		

## **Net Sales of UCITS** Money Market Funds **Equity Funds Real Estate Funds** Long-term Funds <sup>68</sup> 51 23 <sup>28</sup> 18 39 0 1 2 2 3 3 2 316 18 <sup>33</sup> <sup>19</sup> <sup>17</sup> <sup>20</sup> 12<sup>28</sup>2726 11 -12 -1 -3 -14 -9 -4 -3 -1 -10 -11 -3 -15 25 -35 -35 -35 22 203 45 43 430 02 0° 20 0° 40 48 20 10° 41 2 20 10 10 10 20 00 00 20 00 10 10 10 10 10 Multi-asset Funds Bond Funds Other Funds Institutional Funds 15 18 8 8 8 10 13 24 12 16 17 7 8 8 9 12 24 13 9 10 7 1 6 6 9 7 3 4 4 1 1 <sup>3</sup> 1 0 0 <sup>4</sup> <sup>5</sup> 11 -2 -7 -12 -1 -2 -7 -15 <sup>-6</sup> 2 203 - 15 - 13 + 250 et 0° 203 Oc of 40 40 kg 63 No3 12 13 436 02 00 20 00 100 10 40 Not 62 the tray sty sty the the sty of the she she the the son the the the con or the set of the set the (1) All figures presented in euro billions unless otherwise stated. Figures based on data collected from participating national associations (more than 99% of European investment fund assets). Until July 2015, UCITS

(1) All figures presented in euro billions unless otherwise stated. Figures based on data collected from participating national associations (more than 99% of European investment fund assets). Until July 2015, UCITS defined as publicly-offered, open-ended funds and non-UCITS as other national regulated funds. Starting in August 2015, UCITS and AIF classified according to regulatory definition. (2) Percentage change compares net assets at end Apr 2016 and end Mar 2016.