

Quarterly Statistical Release

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Trends in the European Investment Fund Industry

in the First Quarter of 2016

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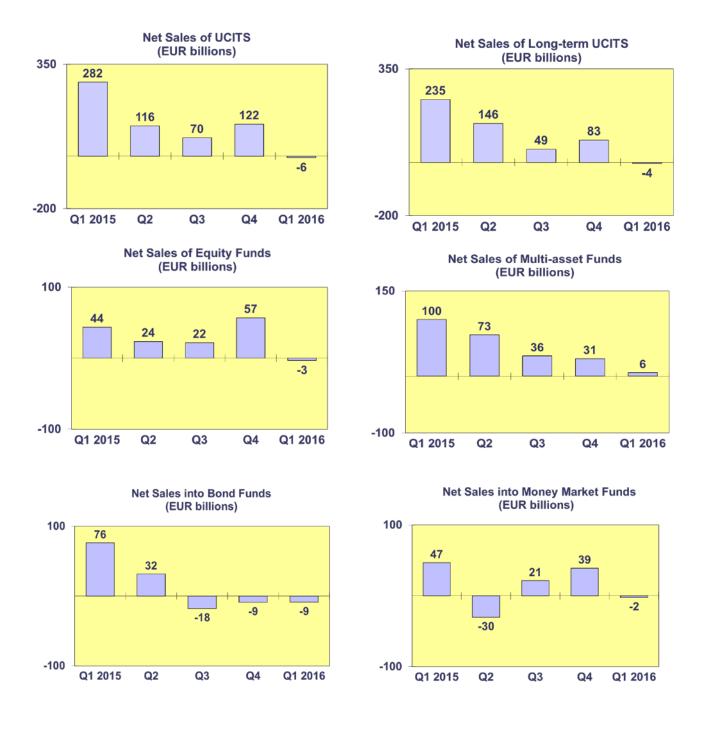
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Trends in the UCITS Market Net Sales by Investment Type

UCITS recorded net outflows of EUR 6.5 billion during Q1 2016, compared to net inflows of EUR 122 billion in the last quarter of 2015.

Long-term UCITS recorded net outflows of EUR 4 billion in Q1 2016, against net inflows of EUR 83 billion in Q4 2015. Equity funds experienced net outflows of EUR 3 billion, against net inflows of EUR 57 billion in the previous quarter. Net sales of bond funds continued to record net outflows in Q1 2016 (EUR 9 billion, the same as in Q4 2015). Net sales of multi-asset funds slowed down in Q1 2016 as they recorded net inflows of EUR 6 billion from EUR 31 billion in the previous quarter. Money market funds experienced net outflows of EUR 2 billion, compared to net inflows of EUR 39 billion in Q4 2015.



EFAMA Quarterly Statistical Release N°65 (First quarter of 2016)

Trends in the UCITS Market *Net Sales by Country of Domiciliation*

Ten countries registered net inflows in the first quarter of 2016, with four countries recording net inflows above EUR 1 billion.

Among major domiciles, France attracted net sales of UCITS worth EUR 15.6 billion in Q1 2016, thanks to strong net inflows into money market funds (EUR 19.1 billion). Luxembourg experienced net outflows of EUR 21.8 billion, reflecting outflows from bond funds and money market funds. Ireland recorded net outflows of EUR 2 billion, mainly as a result of net outflows from money market funds (EUR 9.2 billion). The UK also experienced net outflows of EUR 1 billion. Germany attracted net inflows of EUR 2.5 billion.

In the Nordic countries, Norway and Denmark experienced net inflows (EUR 1.8 billion and EUR 233 million, respectively), while Sweden and Finland recorded net outflows of EUR 531 million and EUR 561 million. In Southern Europe, all countries recorded net outflows, albeit of relatively small size. In the rest of Europe, it is worth highlighting that Switzerland recorded net inflows of EUR 5.4 billion and that net sales of UCITS were positive in all central European countries, except in Poland, Slovakia and Slovenia.

	Equi	ty	Bor	d	Multi-A	sset	Money	Market	Othe	ər		
Members	Fund	ds	Fun	ds	Fund	ls	Fun	ds	Fund	ds	Tot	al
	Q4 2015	Q1 2016	Q4 2015	Q1 20								
Austria	333	32	-1,331	-1,633	359	336	-5	6	69	-62	-576	-1,:
Bulgaria	3	1	-31	-2	19	4	-1	2	-1	0	-10	
Croatia	-10	-7	76	43	2	-4	2	7	25	1	95	
Czech Republic	62	59	83	54	137	40	-1	-1	40	37	321	
Denmark	918	1,294	-593	-1,398	313	338	2	-1	-4	-1	636	
Finland	583	350	-294	-845	178	14	-293	-53	-17	-27	157	-
France	0	-1,000	1,000	600	-1,800	-2,400	400	19,100	-1,000	-700	-1,400	15,
Germany	6,550	-725	174	1,605	3,845	1,964	-443	151	-321	-477	9,805	2,
Greece	-13	-20	-41	0	-28	-7	3	-21	-11	-82	-89	-
Hungary	0	1	5	4	0	-1	0	0	7	40	12	
reland	11,751	-921	3,602	4,783	2,970	3,658	38,668	-9,158	735	-324	57,726	-1,
Italy	162	-515	-1,302	-823	4,955	2,252	-278	-241	-348	-1,786	3,189	-1,
Liechtenstein	-120	-266	-288	-384	-42	-62	-237	-126	170	-3	-518	-
Luxembourg	19,395	572	-10,160	-10,710	16,173	1,437	3,075	-14,630	1,450	1,581	29,933	-21,
Malta	-9	0	25	-258	95	34	-46	-23	-28	-37	38	-
Netherlands	589	200	-767	-809	57	250	0	0	-33	-20	-154	-
Norw ay	-247	669	-613	652	-1,054	-128	-639	530	36	74	-2,518	1,
Poland	43	-149	-106	-186	-50	-146	-352	51	35	49	-431	-
Portugal	1	-18	-53	-105	36	-101	151	-37	99	6	233	-
Romania	2	0	96	-31	4	-1	0	-3	45	35	147	
Slovakia	5	9	-81	-73	196	40	-1	-6	0	0	119	
Slovenia	0	-58	12	28	5	4	-5	10	0	0	12	
Spain	1,192	-832	24	866	1,525	-2,123	-160	829	466	-101	3,047	-1,
Sw eden	4,350	-1,613	-641	-127	1,011	-1	-740	1,185	-19	24	3,961	-
Sw itzerland	7,744	3,425	3,388	306	2,181	1,855	237	-159	0	0	13,550	5,
Furkey	36	-28	-67	-223	-18	-53	-570	-259	53	102	-566	-
United Kingdom	3,631	-3,746	-1,264	-287	-59	-1,070	313	567	2,988	3,597	5,608	-
Total	56,949	-3.284	-9.146	-8.954	31,009	6,130	39.080	-2.276	4,435	1,924	122.327	-6,

Trends in the UCITS Market Net Assets by Investment Type

UCITS net assets decreased by 3.4% in Q1 2016 to reach EUR 7,929 billion at the end of March.

All UCITS categories experienced a fall in net assets in Q1 2016. Net assets of equity funds fell by 7% to EUR 2,879 billion. Multi-asset fund assets dropped by 2.7% to EUR 1,377 billion. Bond fund net assets decreased by 1.3% to EUR 2,127 billion. Money market fund assets went down by 3.5% to EUR 1,072 billion, whereas guaranteed/protected fund net assets fell by 6.7% to EUR 14 billion. Net assets of other UCITS funds went up by 11.2% and reached EUR 461 billion at end March.

The number of UCITS funds slightly increased from 30,036 at end 2015 to 30,145 in Q1 2016.

	End C	21 2016	Change since end Q4 2015		
UCITS types	EUR bn	Share	in % ⁽¹⁾	in EUR bn	
Equity	2,879	36%	-7.0%	-216	
Multi-Asset	1,377	17%	-2.7%	-38	
Bond	2,127	27%	-1.3%	-28	
Money Market	1,072	14%	-3.5%	-39	
Guaranteed / protected	14	0%	-6.7%	-1	
Other	461	6%	11.2%	46	
Total	7,929	100%	-3.4%	-276	
of which:					
Exchange-traded funds	362	5%	-3.5%	-13	

	End C	21 2016		Change since end Q4 2015		
UCITS types	No.	Share	in % ⁽¹⁾	in No.		
	0.000	070/	0.00/	45		
Equity	9,803	37%	-0.2%	-15		
Multi-Asset	6,976	27%	0.8%	56		
Bond	6,085	23%	-0.2%	-12		
Money Market	720	3%	-0.3%	-2		
Guaranteed / protected	360	1%	-4.0%	-15		
Other	2,300	9%	2.7%	60		
Total (ex. Ireland) of which:	26,244	100%	0.3%	72		
Exchange-traded funds	620	2%	-2.5%	-16		
Funds of funds	2,013	8%	1.1%	21		
Total (inc. Ireland)	30,145		0.4%	109		

Trends in the UCITS Market *Net Assets by Country of Domiciliation*

The vast majority of countries recorded negative quarterly growth rates in net assets during Q1 2016.

Among major domiciles, no countries recorded positive quarterly growth in net assets of UCITS in Q1 2016. The UK, Ireland, Luxembourg, Germany and France saw UCITS assets fall by 7.3%, 4.1%, 3.4%, 2.9% and 0.7%, respectively.

All Nordic countries experienced a decrease in net UCITS assets, albeit at moderate rates, with the only exception of Norway which recorded an increase of 1.3%. On the other hand, Denmark, Finland and Sweden all recorded drops in net UCITS assets by -0.9%, -2.2% and -2.9% respectively.

Southern countries all recorded falls in net UCITS assets: in Greece net assets went down by 6%, in Portugal by 4.5%, in Spain by 2% and in Italy by 1.8%.

Across Europe, positive growth in net assets was essentially recorded in Eastern European countries, i.e. Hungary (11.2%). Croatia (3.1%), Czech Republic (1.6%), Romania (1.4%) and Bulgaria (0.7%), with the exceptions of Slovenia (-4%), Slovakia (-1.2%) and Poland (-0.6%).

Members	End Q1	2016	End Q	4 2015
wembers	EUR m	Share	EUR m	% chg ⁽¹⁾
A	77.000	4.00/	70.000	0.00/
Austria	77,630	1.0%	79,206	-2.0%
Belgium	76,533	1.0%	76,531	0.0%
Bulgaria	410	0.0%	407	0.7%
Croatia	1,870	0.0%	1,814	3.1%
Czech Republic	7,617	0.1%	7,497	1.6%
Denmark	106,875	1.3%	107,871	-0.9%
Finland	76,878	1.0%	78,619	-2.2%
France	757,822	9.6%	762,929	-0.7%
Germany	300,737	3.8%	309,852	-2.9%
Greece	4,157	0.1%	4,422	-6.0%
Hungary	524	0.0%	471	11.2%
Ireland	1,387,492	17.5%	1,446,873	-4.1%
Italy	221,900	2.8%	226,043	-1.8%
Liechtenstein	24,357	0.3%	25,752	-5.4%
Luxembourg	2,847,418	35.9%	2,946,860	-3.4%
Malta	2,406	0.0%	2,737	-12.1%
Netherlands	33,177	0.4%	34,082	-2.7%
Norw ay	95,385	1.2%	94,173	1.3%
Poland	21,645	0.3%	21,777	-0.6%
Portugal	7,236	0.1%	7,577	-4.5%
Romania	4,700	0.1%	4,636	1.4%
Slovakia	3,928	0.0%	3,974	-1.2%
Slovenia	2,217	0.0%	2,309	-4.0%
Spain	181,794	2.3%	185,420	-2.0%
Sw eden	254,726	3.2%	262,445	-2.9%
Switzerland	408,632	5.2%	410,199	-0.4%
Turkey	11,604	0.1%	11,837	-2.0%
United Kingdom	1,009,248	12.7%	1,088,277	-7.3%
All Funds	7,928,915	100%	8,204,592	-3.4%

Trends in the AIF Market Net Sales by Country of Domiciliation and Investment Type

Net sales of AIF totaled EUR 43.4 billion in Q1 2016, compared to 48.4 billion in Q4 2015.

All AIF fund categories recorded positive net inflows during Q1 2016, with the exceptions of money market funds and bond funds. Multi-asset funds recorded remarkable quarterly net inflows of 20.3 billion.

Thirteen countries experienced net inflows into AIF in Q1 2016, with five countries recording net inflows higher than EUR 1 billion (France, Germany, Luxembourg, Netherlands and Switzerland). In the largest domiciles, the highest net inflows were observed in Germany (EUR 28.2 billion), Luxembourg (EUR 6.4 billion) and Netherlands (EUR 6.4 billion). France experienced net inflows of 1.6 billion, while Ireland recorded net inflows of 334 million. Net inflows above 1 billion were also recorded in Switzerland (EUR 1.6 billion). In Spain AIF attracted 675 million of net sales while net outflows were experienced in Italy (EUR 325 million) and Portugal (EUR 75 million). Sweden and Finland both recorded net inflows in Q1 2016 amounting to EUR 97 million and EUR 190 million, respectively. Net inflows into AIF were also registered in Poland, Austria and the Czech Republic, amounting to EUR 328 million, EUR 120 million and EUR 52 million respectively.

	Equ	ity	Bo		Multi-A	Asset	Money	Market	RealE	state	Oth			
Members	Fun		Fun		Fun		Fun		Fur		Fur		Tot	
	Q4 2015	Q1 2016	Q4 2015	Q1 20										
							_							
Austria	191	-35	710	380	283	-393	0	0	205	327	-25	-159	1,364	
Czech Republic	0	0	0	0	0	0	0	0	61	52	0	0	61	
Denmark	-2,301	-237	2,909	-4,573	-1,110	3,977	20	-190	0	0	-35	6	-517	-1,
Finland	132	-172	-25	24	369	63	-30	40	-1	-2	116	237	560	
France	200	-300	-500	900	-2,900	2,500	-1,700	-800	0	0	-200	-700	-5,100	1,
Germany	2,154	2,162	4,456	6,942	16,498	12,908	-211	81	3,616	4,355	6,277	1,783	32,790	28,
Hungary	7	-1	-15	-110	66	-65	-95	-320	123	153	75	-27	162	-
reland	0	0	0	0	0	0	-1,248	-431	401	205	6,341	560	5,494	
taly	-7	0	17	-69	-63	50	0	0	0	0	-390	-306	-442	-
_iechtenstein	75	10	82	69	23	-116	0	0	0	5	45	-2	225	
Luxembourg	-868	695	768	292	636	985	-796	-878	2,096	1,691	5,470	3,655	7,306	6
Valta	74	87	-4	-24	25	-27	0	0	84	18	183	-313	362	
Netherlands	-4,923	3,943	3,768	-3,654	-99	-160	0	0	-137	740	2,360	5,485	969	6
Poland	39	-42	-67	-66	113	8	132	245	-47	0	894	182	1,063	
Portugal	0	0	-4	-8	4	-6	232	-55	0	0	289	-6	520	
Romania	1	0	0	0	0	0	0	0	0	0	1	1	2	
Slovakia	0	1	0	0	4	-30	-74	-57	16	12	0	0	-53	
Spain	292	255	-980	27	59	-29	6	5	0	0	-193	417	-816	
Sw eden	-104	38	56	69	226	163	-1	-4	0	0	101	-169	278	
Sw itzerland	0	0	0	0	0	0	0	0	501	127	1,785	1,430	2,287	1
United Kingdom	500	235	-97	-345	834	445	-21	-6	844	-161	-221	-555	1,839	-
Total	-4.539	6.638	11,073	-147	14,969	20.274	-3,786	-2,371	7,763	7,522	22.874	11,520	48,354	43

Trends in the AIF Market Net Assets by Investment Type

Net assets of AIF fell by 0.1% in Q1 2016 to reach EUR 5,110 billion at end March.

Net assets of bond funds increased by 2.1% to EUR 988 billion, and real estate fund assets increased by 1.1% to EUR 524 billion. Net assets of multi-asset funds increased by 0.3% to EUR 1,305 billion.

On the other hand, equity fund net assets decreased by 3.7% in Q1 2016 to EUR 590 billion, whereas money market fund net assets dropped by 3.5% down to EUR 85 billion. Net assets of guaranteed/protected funds fell by 5.4% compared to Q4 2015 to EUR 50 billion. Other AIF, which include AIF funds for which no breakdown according to the underlying fund categories is available, recorded a modest decrease in net assets of 0.4% to stand at EUR 1,568 billion at end Q1 2016.

The number of AIF funds was 27,648 in Q1 2016 and remained almost unchanged compared to Q4 2015 (27,649).

AIF types	Q1	2016		Change since end Q4 2015		
Air types	EUR bn	Share	in % ⁽¹⁾	in EUR bn		
	500	100/	0.70			
Equity	590	12%	-3.7%	-23		
Multi-Asset	1,305	26%	0.27%	4		
Bond	988	19%	2.1%	20		
Money Market	85	2%	-3.5%	-3		
Guaranteed / protected	50	1%	-5.4%	-3		
Real Estate	524	10%	1.1%	6		
Other	1,568	31%	-0.4%	-6		
Total	5,110	100%	-0.1%	-5		
of which:						
Exchange-traded funds	8	0.2%	15.6%	1		
Funds of funds	439	9%	-3.5%	-16		
Institutional	2,438	48%	0.7%	16		

	Q1	2016		Change since end Q4 2015		
AIF types	No.	Share	in % ⁽¹⁾	in No.		
Equity	2,480	10%	0.2%	5		
Multi-Asset	7,404	29%	-0.1%	-7		
Bond	2,966	12%	-0.5%	-16		
Money Market	259	1%	-1.1%	-3		
Guaranteed / protected	1,364	5%	-2.2%	-31		
Real Estate	2,322	9%	1.0%	24		
Other	8,512	34%	0.3%	23		
Total (ex. Ireland) of which:	25,307	100%	-0.02%	-5		
Exchange-traded funds	18	0.1%	0.0%	0		
Funds of funds	2,855	11%	0.6%	17		
Institutional	9,295	37%	1.0%	93		
Total (inc. Ireland)	27,648		0%	-1		

Trends in the AIF Market *Net Sales and Assets of Institutional AIF*

Net assets of institutional AIF, which are AIF reserved for institutional investors, increased by 0.7% in Q1 2016 to stand at EUR 2,438 billion at end March 2016.

Net assets of institutional equity funds fell by 2.4% in Q1 2016, down to EUR 194 billion. Net assets of institutional money market funds decreased by 1.5%, down to 9 EUR billion. Institutional multi-asset fund net assets rose by 1.9% to reach EUR 921 billion. Net assets of institutional bond funds increased by 3.2% to EUR 544 billion, whereas real estate fund net assets increased by 3.4% to EUR 147 billion. Other institutional funds experienced a net asset quarterly growth of 1.3% and reached EUR 243 billion at end Q1 2016.

Institutional AIF recorded net sales of EUR 31.7 billion in Q1 2016.

	End C	21 2016	Change since end Q4 2015		
Institutional AIF types	EUR bn	Share	in % ⁽¹⁾	in EUR bn	
Equity	194	9%	-2.4%	-5	
Multi-Asset	921	45%	1.9%	17	
Bond	544	26%	3.2%	17	
Money Market	9	0%	-1.5%	-0.1	
Real Estate	147	7%	3.4%	5	
Other	243	12%	1.3%	3	
Total (ex. Ireland)	2,058	100%	1.8%	37	
Total (inc. Ireland)	2,438		0.7%	16	

atitutional AIE tunaa	Q1 2016	Q4 2015
stitutional AIF types	EUR mn	EUR mn
quity	2,732	-522
ulti-Asset	16,301	15,847
ond	2,843	8,944
oney Market	5	-124
eal Estate	3,879	5,378
ther	6,799	13,969
otal (ex. Ireland)	32,559	43,492
otal (inc. Ireland)	31,656	51,199

Trends in the AIF Market *Net Assets by Country of Domiciliation*

Net assets of AIF decreased by 0.1% during the first quarter of 2016, to reach EUR 5,110 billion at end March 2016.

Among the large domiciles of AIF, Germany and the Netherlands recorded asset increases of 2.9% and 0.9% respectively. On the other hand, AIFs domiciled in France, Luxembourg and Ireland saw their assets fall by 1.2%, 2.0% and 1.9%, respectively.

Elsewhere, AIF assets increased in only three countries: Turkey (4.2%), Poland (2.4%) and Austria (0.2%). The sharpest falls were recorded in Croatia (22.9%) and Sweden (7.3%), while most other countries recorded moderate drops in net assets.

Mambana	End Q1	2016	End Q	4 2015
Members	EUR m	Share	EUR m	% chg ⁽¹⁾
Austria	89,226	1.7%	89,033	0.2%
Belgium	49,089	1.0%	51,464	-4.6%
Bulgaria	2	0.0%	3	-6.5%
Croatia	366	0.0%	475	-22.9%
Czech Republic	489	0.0%	321	52.0%
Denmark	148,051	2.9%	150,669	-1.7%
Finland	18,723	0.4%	18,797	-0.4%
France	909,137	17.8%	919,879	-1.2%
Germany	1,460,124	28.6%	1,419,383	2.9%
Greece	2,655	0.1%	2,656	-0.1%
Hungary	17,493	0.3%	17,634	-0.8%
Ireland	443,217	8.7%	451,952	-1.9%
Italy	54,294	1.1%	55,520	-2.2%
Liechtenstein	15,943	0.3%	16,578	-3.8%
Luxembourg	547,986	10.7%	559,341	-2.0%
Malta	7,260	0.1%	7,412	-2.0%
Netherlands	705,560	13.8%	699,197	0.9%
Poland	38,267	0.7%	37,363	2.4%
Portugal	15,079	0.3%	15,572	-3.2%
Romania	4,161	0.1%	4,358	-4.5%
Slovakia	1,645	0.0%	1,723	-4.6%
Spain	67,780	1.3%	68,948	-1.7%
Sweden	21,430	0.4%	23,116	-7.3%
Sw itzerland	86,902	1.7%	91,328	-4.8%
Turkey	16,909	0.3%	16,224	4.2%
United Kingdom	388,460	7.6%	396,214	-2.0%
All Funds	5,110,247	100.0%	5,115,160	-0.1%

Trends in the European Investment Fund Industry Net Assets by Country of Domiciliation

The combined assets of the investment fund market in Europe, i.e. the market for UCITS and AIF, decreased by 2.1% in Q1 2016 to EUR 13,039 billion.

With EUR 7,929 billion invested in UCITS, this segment accounted for 61% of total European investment fund assets at end Q1 2016, with the remaining 39% (equivalent to EUR 5,110 billion) coming from AIF.

Manakana	End Q1	2016	End Q4	End Q4 2015		
Members	EUR m	Share	EUR m	% chg ⁽¹⁾		
Austria	166,856	1.3%	168,239	-0.8%		
Belgium	125,622	1.0%	127,996	-1.9%		
Bulgaria	412	0.0%	409	0.6%		
Croatia	2,236	0.0%	2,289	-2.3%		
Czech Republic	8,105	0.1%	7,818	3.7%		
Denmark	254,926	2.0%	258,540	-1.4%		
Finland	95,601	0.7%	97,416	-1.9%		
France	1,666,959	12.8%	1,682,808	-0.9%		
Germany	1,760,861	13.5%	1,729,234	1.8%		
Greece	6,812	0.1%	7,078	-3.8%		
Hungary	18,017	0.1%	18,105	-0.5%		
Ireland	1,830,709	14.0%	1,898,825	-3.6%		
Italy	276,194	2.1%	281,564	-1.9%		
Liechtenstein	40,300	0.3%	42,331	-4.8%		
Luxembourg	3,395,404	26.0%	3,506,201	-3.2%		
Malta	9,666	0.1%	10,149	-4.8%		
Netherlands	738,737	5.7%	733,279	0.7%		
Norw ay	95,385	0.7%	94,173	1.3%		
Poland	59,912	0.5%	59,140	1.3%		
Portugal	22,315	0.2%	23,149	-3.6%		
Romania	8,861	0.1%	8,994	-1.5%		
Slovakia	5,573	0.0%	5,697	-2.2%		
Slovenia	2,217	0.0%	2,309	-4.0%		
Spain	249,574	1.9%	254,368	-1.9%		
Sw eden	276,156	2.1%	285,561	-3.3%		
Switzerland	495,534	3.8%	501,528	-1.2%		
Turkey	28,512	0.2%	28,060	1.6%		
United Kingdom	1,397,708	10.7%	1,484,491	-5.8%		
All Funds	13,039,162	100.0%	13,319,752	-2.1%		
UCITS	7,928,915	60.8%	8,204,592	-3.4%		
AIFs	5,110,247	39.2%	5,115,160	-0.1%		

Trends in the European Investment Fund Industry Number of Funds by Country of Domiciliation

In Q1 2016, the total number of funds of the European investment fund market, i.e. the market for UCITS and AIF, slightly increased by 0.2% to 57,793.

At the end of the first quarter of 2016, UCITS accounted for 30,145 funds or 52.2% of the European investment fund market, while AIF accounted for 27,648 funds, or 47.8% of the market.

	End Q1	2016	ment Fund Industry End Q4 2015		
Members	UCITS	AIF	UCITS	AIF	
	00113	AIF	00113	AIF	
Austria	1,048	1,022	1,058	1,018	
Belgium	585	767	585	767	
Bulgaria	106	1	105	1	
Croatia	85	28	85	31	
Czech Republic	143	3	142	2	
Denmark	587	351	571	334	
Finland	343	115	347	110	
France	3,310	7,740	3,370	7,752	
Germany	1,729	4,212	1,739	4,192	
Greece	160	5	163	5	
Hungary	16	589	13	576	
Ireland	3,901	2,341	3,864	2,337	
Italy	840	362	805	367	
Liechtenstein	771	499	752	520	
Luxembourg	9,768	4,411	9,688	4,420	
Malta	86	532	82	524	
Netherlands	99	1,733	95	1,708	
Norw ay	684	0	700	0	
Poland	316	501	300	488	
Portugal	135	293	136	301	
Romania	74	28	74	28	
Slovakia	67	21	67	21	
Slovenia	114	0	112	0	
Spain	1,528	783	1,505	787	
Sw eden	451	94	458	102	
Sw itzerland	874	179	871	179	
Turkey	400	50	387	46	
United Kingdom	1,925	988	1,962	1,033	
Total	30,145	27,648	30,036	27,649	